

ADVANTAGEPLUS

HEALTH PLAN EXPERTS

A FULL-SERVICE NATIONAL INSURANCE FMO

PROVIDER PARTNERSHIP GUIDE

Working together to **improve patient access**, **strengthen member retention** and navigate the complexities of Medicare.



1,500+
Licensed Agents
Nationwide



Provider
Focused
Partnerships



Improving Patient
Access &
Experience



Strengthening
Member
Retention



Reducing Office
Workload &
Administrative Burden



800-316-2995



[AdvantageMedicareOptions.com](https://www.advantagemedicareoptions.com)

Your Partner in Medicare.
Your Focus in Patient Care.



WHY PROVIDERS PARTNER WITH US



Advantage Plus agents serve as a **trusted extension** of your office and patient navigation team.

We help reduce administrative burden, improve patient alignment and deliver valuable support that allows your staff to focus on what matters most—**patient care**.

WE HELP REDUCE OFFICE BURDEN

Our licensed agents can assist your patients with:



UNDERSTANDING MEDICARE BENEFITS

We explain benefits clearly so patients can make informed decisions.



PHARMACY REVIEWS

We review medications and formulary coverage to help avoid costly surprises.



REVIEWING PLAN OPTIONS

We compare plans to help patients find the right fit for their healthcare needs.



ENROLLMENT ASSISTANCE

We guide patients through enrollment with accuracy and confidence.



PCP CHANGES & ALIGNMENT

We ensure patients are aligned with their preferred providers and correct any PCP issues.



BENEFIT EDUCATION

We educate patients on their benefits so they can use them to the fullest.



NETWORK & SPECIALIST VERIFICATION

We verify provider participation so patients maintain access to the care they need.



OUR SUPPORT. YOUR FOCUS.

By partnering with Advantage Plus, you gain a reliable resource that supports your patients and your practice.



LESS WORK FOR YOUR TEAM

We handle the Medicare questions, plan reviews and enrollment details.



BETTER OUTCOMES

Proper plan alignment leads to fewer issues, better access and happier patients.



STRONGER PARTNERSHIP

We work with you to create a seamless experience for the patients you serve.



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KEEPING PATIENTS ALIGNED & PROTECTED

One of the biggest challenges providers face is patients being enrolled in plans that do not properly align with their physicians and healthcare needs.

Advantage Plus agents help ensure:



HOW WE HELP MAINTAIN PROPER ALIGNMENT



PATIENTS REMAIN WITH THEIR PREFERRED PHYSICIANS

We help patients choose plans that include their doctors in-network, protecting continuity of care.



PATIENTS MAINTAIN NETWORK ACCESS

We verify networks and ensure patients have access to the specialists, hospitals, and facilities they trust.



PCP ASSIGNMENTS ARE CORRECTED

We assist patients with selecting and updating their Primary Care Physician to avoid claim and referral issues.



REFERRALS ARE PROPERLY COORDINATED

We educate patients on referral requirements to ensure smooth transitions and avoid disruptions in care.



COVERAGE MATCHES PROVIDER PARTICIPATION

We match patients with plans that include their providers and facilities—reducing confusion and improving satisfaction.



THE IMPACT TO YOUR PRACTICE

- ✓ Fewer plan-related issues and patient concerns
- ✓ Improved patient satisfaction and loyalty
- ✓ Stronger patient retention
- ✓ Better alignment leads to better outcomes
- ✓ Less administrative time spent resolving benefit issues



WHEN PATIENTS ARE ALIGNED, EVERYONE WINS.

Better care. Better experience.
Better results.



Advantage Plus is committed to protecting your patient relationships by helping Medicare beneficiaries make informed, confident decisions.



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NEW PATIENT ACQUISITION

We can help bring new patients to your practice.

Advantage Plus agents frequently meet Medicare beneficiaries who are looking for trusted, in-network providers and quality care.

When appropriate, we can connect beneficiaries with participating providers like you.



HOW WE HELP CONNECT PATIENTS WITH YOUR PRACTICE



NEW PRIMARY CARE PHYSICIANS

We help Medicare beneficiaries find a primary care provider who is accepting new patients.



SPECIALISTS

We connect patients with the specialists they need within their plan's network.



MEDICAL GROUPS & IPAs

We refer eligible patients to participating medical groups and IPA-affiliated practices.



GEOGRAPHIC MATCH

We help patients find convenient, in-network care options close to home.



PATIENT RETENTION

When patients have access to the right providers, they stay in-network and stay with your practice.



BENEFITS TO YOUR PRACTICE



INCREASE PATIENT VOLUME

Gain access to Medicare patients actively seeking care.



BETTER PROVIDER ALIGNMENT

We ensure patients are matched with the right providers.



IMPROVED RETENTION

Patients who have the right care team are more likely to stay.



BETTER PATIENT EXPERIENCE

Easier access leads to higher satisfaction and better outcomes.



STRENGTHEN YOUR PRACTICE

A steady flow of aligned, satisfied patients helps your practice grow.



We are committed to connecting Medicare beneficiaries with quality, compassionate providers who meet their needs.

The right connection. The right care. The right results.



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PROVIDER REFERRAL PROGRAM






When your office identifies patients who need help navigating Medicare, our licensed agents are here to assist—at no cost to your practice or your patients.

We make the process simple, secure and seamless for you and your patients.

OUR SIMPLE 5-STEP REFERRAL PROCESS

- 
1 PROVIDER IDENTIFIES PATIENT
 Your staff identifies a patient who could benefit from Medicare assistance or has questions about their coverage or benefits.
- 
2 REFERRAL SENT TO ADVANTAGE PLUS
 Your office sends the referral to us securely via phone, email, fax or our online referral form.
- 
3 LICENSED AGENT CONTACTS PATIENT
 One of our licensed, local agents reaches out to the patient at a time that is convenient for them.
- 
4 ASSISTANCE PROVIDED
 The agent educates the patient, reviews their options and helps them make informed decisions that best meet their healthcare needs.
- 
5 PROVIDER UPDATED (AS APPROPRIATE)
 We keep your office informed when appropriate and in compliance with HIPAA and patient preferences.

WHO TO REFER TO ADVANTAGE PLUS

-  Patients who are new to Medicare
-  Patients turning 65 soon
-  Patients confused about their Medicare benefits
-  Patients who want to review plan options
-  Patients who need help with PCP changes
-  Patients who need assistance understanding their coverage
-  Patients who want to ensure their doctors and prescriptions are covered
-  Patients who need help with plan renewals or changes

 ALL REFERRALS AND PATIENT INFORMATION ARE HANDLED WITH THE HIGHEST LEVEL OF CONFIDENTIALITY AND COMPLIANCE.



Your patients trust your recommendation—and we are honored to be your partner in helping them navigate Medicare with confidence.
Together, we can provide better care, better access and better outcomes.

ADVANTAGE PLUS

HEALTH PLAN EXPERTS

A FULL-SERVICE NATIONAL INSURANCE FMO

MEDICARE ANNUAL ENROLLMENT SUPPORT

The Annual Enrollment Period (AEP) and Open Enrollment Period (OEP) can be overwhelming for patients—and busy for your practice. Advantage Plus is here to help.

Our agents provide education, resources and on-site support to make the process easier for your patients and your team.



HOW WE SUPPORT YOUR PRACTICE DURING AEP & OEP



ON-SITE EDUCATIONAL EVENTS

We can provide on-site Medicare workshops and presentations for your staff and patients.



MEDICARE BENEFIT REVIEWS

Our agents help patients understand their current coverage and review plan options available to them.



ENROLLMENT SUPPORT

We guide patients through the enrollment process with accuracy, care and compliance.



COMMUNITY OUTREACH

We assist with outreach to your local community through mailers, digital campaigns and community partnerships.



HEALTH FAIRS & COMMUNITY EVENTS

We can represent your practice at health fairs and community events to educate and connect with Medicare beneficiaries.



MEDICARE SEMINARS

Our agents host seminars (in-person and virtual) to provide clear, easy-to-understand Medicare education.



BENEFITS TO YOUR PRACTICE

- ✓ **HAPPIER, MORE INFORMED PATIENTS**
Patients feel supported and confident in their Medicare decisions.
- ✓ **STRONGER PATIENT RETENTION**
When patients receive the right guidance, they stay with the right providers.
- ✓ **REDUCED ADMINISTRATIVE BURDEN**
We take the time to answer questions and explain options—saving your staff time.
- ✓ **INCREASED PATIENT TRUST**
Providing access to resources shows patients you care about their well-being.
- ✓ **COMMUNITY VISIBILITY**
Partnering with Advantage Plus helps position your practice as a trusted resource.



We are here to be an extension of your practice—providing the support your patients need, when they need it most.
Together, we make Medicare easier.



Our mission is simple: **Educate. Support. Serve.**

We are committed to helping your patients make informed Medicare decisions that lead to better health, better care and better outcomes.



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MEMBER RETENTION PROGRAMS

Retaining patients is just as important as acquiring them. Our ongoing retention programs keep your patients engaged, informed and using the benefits available to them—leading to healthier outcomes and greater satisfaction.

We stay connected with your patients all year long—so they stay connected with the care they need.



OUR ONGOING RETENTION PROGRAMS INCLUDE:



WELCOME CALLS

We reach out to new members to welcome them to their plan and answer initial questions.



ANNUAL REVIEW REMINDERS

We remind members to review their coverage each year so they stay in the plan that fits their needs best.



BIRTHDAY OUTREACH

A simple call or message to wish them a happy birthday and check in on their needs.



BENEFIT REVIEW CAMPAIGNS

We educate members on how to use and maximize their benefits throughout the year.



EDUCATIONAL NEWSLETTERS

Members receive helpful tips, plan updates and health & wellness information.



COMMUNITY EVENTS

We invite members to local events, seminars and workshops focused on health and wellness.



THE IMPACT TO YOUR PRACTICE



HIGHER PATIENT ENGAGEMENT

Engaged patients are more likely to keep their appointments and follow care plans.



STRONGER PATIENT RETENTION

Members who feel supported stay in their plan—and stay with your practice.



BETTER HEALTH OUTCOMES

When patients use their benefits, they experience better health and fewer issues.



FEWER DISRUPTIONS

We help prevent coverage gaps and keep patients aligned with the right care.



LESS ADMINISTRATIVE BURDEN

We handle the outreach—so your team can focus on what matters most.



Our relationship doesn't stop after enrollment.

We build lasting connections that benefit your patients and your practice.



We are committed to ongoing communication and care.
Healthy relationships. Loyal patients. Better care.



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We speak your language. We care about your health.



MULTILINGUAL SUPPORT

At Advantage Plus, we understand that language should never be a barrier to quality care. Our diverse network of licensed agents and support team members speak multiple languages to better serve your patients and your practice.

We help you reach more patients, build trust and improve health outcomes for all.

LANGUAGES WE SUPPORT



ENGLISH

Our agents and support team provide clear, accurate information in easy-to-understand terms.



SPANISH

Hablamos español. Brindamos apoyo completo en su idioma para su tranquilidad.



ARMENIAN

Մեր հայկիրս կենսաապրոհիները աարութաա եւ օգները ձեզ ձեր լեզվով:



TAGALOG

Kami ay nandito upang tulungan kayo sa inyong wika at masagot ang inyong mga katanungan.



FARSI

ما به زبان شما صحبت می‌کنیم و اینجا هستیم تا به شما کمک کنیم



RUSSIAN

Мы говорим на вашем языке и готовы помочь вам с вашими вопросами о Medicare.



AND MORE

Additional languages available based on agent availability in your area.



THE BENEFITS TO YOUR PRACTICE



BETTER COMMUNICATION

Patients understand their benefits and options in the language they are most comfortable with.



INCREASED PATIENT SATISFACTION

Language-appropriate support builds trust and creates a positive experience.



IMPROVED HEALTH OUTCOMES

When patients understand their coverage, they are more likely to access the care they need.



STRONGER PATIENT RETENTION

Patients are more likely to stay with providers who understand and respect their needs.



SUPPORT FOR DIVERSE COMMUNITIES

We help you better serve the growing diverse populations in your community.



REDUCED OFFICE BURDEN

Our agents handle the language barriers—saving your staff time.



CULTURALLY SENSITIVE CARE

We approach every interaction with respect, empathy and cultural awareness.



No matter the language, our mission is the same: **Help. Educate. Support. Serve.**



We are proud to bridge the communication gap and help every patient feel understood, supported and confident in their healthcare decisions.



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COMMUNITY OUTREACH

We believe that strong communities build healthier communities. That's why Advantage Plus is committed to meeting Medicare beneficiaries where they are—providing education, resources and guidance to help them make informed healthcare decisions.

Our outreach efforts not only help individuals, but also support the mission of providers and organizations across the communities we serve.



WAYS WE ENGAGE IN THE COMMUNITY



HEALTH FAIRS

We participate in local health fairs to connect with Medicare beneficiaries and provide valuable resources.



SENIOR EXPOs

We attend senior expos and community events to educate and answer questions in a welcoming environment.



EDUCATIONAL WORKSHOPS

Our agents host workshops on Medicare basics, plan options, benefits and enrollment periods.



PARTNER COLLABORATIONS

We partner with local organizations, providers and community groups to expand access to care and education.



WELLNESS INITIATIVES

We support wellness-focused events that promote healthy living and preventive care in our communities.



THE BENEFITS TO YOUR PRACTICE



INCREASED COMMUNITY VISIBILITY

Your practice is seen and recognized as an active participant in the community.



STRONGER PATIENT CONNECTIONS

Patients feel supported when trusted resources are available close to home.



BETTER HEALTH OUTCOMES

Education and access to resources lead to healthier, more informed patients.



MORE REFERRALS AND GROWTH

Community engagement helps attract new patients to your practice.



SHARED MISSION, STRONGER IMPACT

Together, we can make a meaningful difference in the lives of the people we serve.



We are proud to represent your practice in the community and help individuals navigate Medicare with confidence.

Stronger communities. Better care. Together.



We are more than insurance professionals—we are your community partners.
Educating today for a healthier tomorrow.



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ADVANTAGE PLUS

HEALTH PLAN EXPERTS

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LET'S GROW TOGETHER

When you partner with Advantage Plus, you gain more than an FMO—you gain a dedicated team committed to your success. Together, we can help more people navigate Medicare with confidence and achieve better health, better care and better outcomes.

We're here to support you, your team and your patients—every step of the way.



Your mission is our mission.
Your patients are our priority.
Let's make a difference—together.

WHY PARTNER WITH ADVANTAGE PLUS?



EXPERIENCED, TRUSTED LEADERSHIP

We bring years of Medicare expertise and a proven track record of success.



TOP-RATED INSURANCE CARRIERS

We partner with leading national carriers to offer your patients quality plans and options.



DEDICATED LOCAL SUPPORT

Our licensed agents are here for you and your patients—when and where you need us.



COMPREHENSIVE RESOURCES

From marketing materials to compliance support, we provide the tools you need to succeed.



COMPLIANCE YOU CAN COUNT ON

We prioritize compliance and security so you can have peace of mind.



PEOPLE-FIRST APPROACH

We put people first—patients, providers and partners.

WHAT OUR PARTNERS SAY



★★★★★

"Advantage Plus makes it easy to support my patients. Their agents are responsive, knowledgeable and truly care about doing what's best."

– Dr. Michael T.
Family Practice Physician



★★★★★

"Their team is an extension of our office. They handle everything with professionalism and make my job so much easier."

– Sarah L.
Office Manager



★★★★★

"We've seen more satisfied patients and less confusion around Medicare since partnering with Advantage Plus."

– James R.
Healthcare Administrator



READY TO PARTNER WITH US?

Let's work together to help more patients, grow your practice and strengthen the communities you serve.



CONTACT US TODAY!

We're here to help.



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TOOLS & RESOURCES TO HELP YOU SUCCEED

At Advantage Plus, we invest in the tools, technology and resources you need to run a more efficient practice and provide an exceptional patient experience.

We're continuously evolving to ensure you have what you need—today and for the future.



TOOLS AND RESOURCES WE PROVIDE



AGENT PORTAL

Access plan information, training materials, marketing resources, forms and compliance tools anytime.



MARKETING MATERIALS

Ready-to-use flyers, brochures, mailers and digital content to help you educate and engage.



TRAINING & CERTIFICATIONS

We provide ongoing training, product updates and certification support to keep you informed and compliant.



COMPLIANCE SUPPORT

Our team keeps you up to date on rules and regulations so you can focus on your patients.



BUSINESS GROWTH TOOLS

From lead generation ideas to retention strategies, we provide resources to help you grow your practice.



TECHNOLOGY SOLUTIONS

We offer tools that streamline enrollment, communication and client management.



COMMUNICATION CENTER

Timely alerts, plan updates and important announcements—delivered when you need them.



THE BENEFITS TO YOUR PRACTICE



SAVE TIME

Easy access to the resources and tools you need—when you need them.



STAY INFORMED

Always up to date on plan changes, compliance updates and industry news.



IMPROVE EFFICIENCY

Streamlined processes help you serve more patients with less hassle.



BUILD CONFIDENCE

With the right support, you can have confident conversations and close more enrollments.



GROW YOUR PRACTICE

Our resources help you attract new patients, retain existing ones and increase referrals.



You're never alone. We provide the tools, training and support to help you thrive.
Your success is our success.



EVERY RESOURCE. EVERY TIME. RIGHT AT YOUR FINGERTIPS.

Our goal is simple: make it easier for you to focus on what matters most—helping your patients.



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THANK YOU FOR PARTNERING WITH US!

Your trust and partnership mean everything to us. Together, we're making a real difference in the lives of Medicare beneficiaries and building healthier, stronger communities.

We look forward to many more years of growth, impact and success—together.



OUR PARTNERSHIP PROMISE



WE LISTEN

We value your feedback and continuously look for ways to improve.



WE SUPPORT

We're here for you with the resources, training and support you need.



WE DELIVER

We're committed to delivering top-quality solutions and exceptional service.



WE GROW

We invest in your success so we can grow together.



WE CARE

Your patients are our priority. Their health is why we do what we do.

WHY CHOOSE ADVANTAGE PLUS?

- ✓ National reach. Local support.
- ✓ Top-rated carriers and plan options.
- ✓ Compliance and security you can trust.
- ✓ Technology and tools that make a difference.
- ✓ A team that's passionate about your success.



When you succeed, we succeed.
Thank you for being an essential part of the Advantage Plus family.

HERE FOR YOU—WHEREVER YOU ARE



OUR TEAM IS JUST A CALL OR CLICK AWAY!

We're here to answer your questions and help you every step of the way.



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LET'S CONTINUE TO MAKE A DIFFERENCE—TOGETHER.

Better care. Better outcomes. Brighter futures.

That's the Advantage Plus promise.



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Your Partner in Medicare.
Your Focus in Patient Care.



A FULL-SERVICE NATIONAL INSURANCE FMO



Your Partner. Your Resource. Your Advocate.

BETTER CARE. BETTER ACCESS. BETTER OUTCOMES.

Alex Martinez

Licensed Insurance Agent

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AdvantageMedicareOptions.com/alexmartinez

Serving: Los Angeles, Orange,
Riverside & San Bernardino Counties

LANGUAGES SPOKEN
English • Spanish • Filipino

LET'S STAY CONNECTED
I'm just a call, email or text away.
Feel free to reach out anytime!

WHY PARTNERS CHOOSE TO WORK WITH ME

RELIABLE PARTNER
I'm committed to your practice and your patients for the long term.

PATIENT-FOCUSED
I put your patients first and help them find the right plan.

RESPONSIVE & ACCESSIBLE
Quick to respond, easy to reach and always follow through.

DEDICATED SUPPORT
I provide ongoing support for you and your patients.

MEET YOUR LOCAL ADVANTAGE PLUS REPRESENTATIVE

Here for You and Your Patients

I partner with healthcare providers to help their patients navigate Medicare with clarity and confidence.

My goal is simple: to deliver the right solutions, exceptional service and ongoing support—so your patients get the care and coverage they deserve.

HOW I CAN HELP YOUR PATIENTS



MEDICARE ADVANTAGE PLANS

Access to top-rated Medicare Advantage plans with comprehensive benefits.



MEDICARE SUPPLEMENTS

Help your patients fill the gaps with reliable Medigap coverage.



PRESCRIPTION DRUG PLANS (PDP)

Find the right prescription drug plan for their medications and budget.



DUAL ELIGIBLE PROGRAMS

Specialized plans and support for qualifying Medicare-Medicaid patients.



LOW INCOME SUBSIDY ASSISTANCE

Help patients qualify for extra help and save on prescription costs.



PROVIDER ALIGNMENT

We work to align patients with your practice for continuity of care.



PCP CHANGES

Help patients select or change their Primary Care Provider.



BENEFIT EDUCATION

Clear, understandable explanations of benefits to help patients make informed decisions.



ANNUAL MEDICARE REVIEWS

Yearly plan reviews to ensure patients get the coverage that's right for them.



**WHEN WE WORK TOGETHER,
EVERYONE WINS.**

Your practice. Your patients.
Our community.

Stronger together.



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ADVANTAGE PLUS AT A GLANCE

We partner with healthcare providers to connect, protect and support Medicare beneficiaries—so you can focus on what matters most: **providing exceptional care.**



1,500+
LICENSED AGENTS
NATIONWIDE



LICENSED IN
ALL 50 STATES
National reach.
Local support.



MEDICARE
SPECIALISTS
Experts in Medicare.
Focused on your patients.



DEDICATED MEMBER
SERVICES TEAM
Responsive. Helpful.
Here when you need us.



COMPLIANCE
DEPARTMENT
Built on integrity.
Committed to compliance.



MEDICARE
ADVANTAGE
Access to top-rated
Medicare Advantage
plans.



PRESCRIPTION
DRUG PLANS
Find the right drug
plan for every patient's
needs and budget.



MEDICARE
SUPPLEMENTS
Reliable options to
help fill the gaps in
coverage.



MULTILINGUAL
SUPPORT
Materials and services
in multiple languages
to better serve
your patients.



COMMUNITY
OUTREACH
PROGRAMS
Education, events and
resources that make
a difference.



PROVIDER REFERRAL
PARTNERSHIPS
Rewarding partnerships
that support your
practice and your patients.



MEDICARE EDUCATION
EVENTS
On-site presentations, CEU events
and resources for your staff
and patients.

— Our Mission —

To make Medicare simple, accessible
and beneficial for every patient—while
supporting the providers who care for them.

WHAT WE CAN HELP WITH

- ✓ New to Medicare
- ✓ Turning 65
- ✓ PCP Changes
- ✓ Provider Alignment
- ✓ Prescription Reviews
- ✓ LIS / Extra Help
(Low Income Subsidy Assistance)
- ✓ Dual Eligible Programs
- ✓ Annual Medicare Reviews
- ✓ Open Enrollment Support
- ✓ Benefit Education
- ✓ Ongoing Plan Support



**EVERY PATIENT.
EVERY TIME.
WE'VE GOT YOU
COVERED.**



LET'S PARTNER TO
MAKE A DIFFERENCE.

*Better care. Better access.
Brighter futures.*



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Info@AdvantagePlusins.com



PATIENT FOCUSED
What's best for your
patients is our priority.



TRUSTED PARTNER
Built on integrity,
experience and
responsiveness.



PROVEN RESULTS
Delivering solutions
that improve access
and outcomes.



STRONGER TOGETHER
Working side-by-side
to build healthier
communities.



HELPING PROVIDERS DELIVER BETTER CARE
THROUGH MEDICARE EDUCATION, NAVIGATION, AND SUPPORT.



ADVANTAGE PLUS

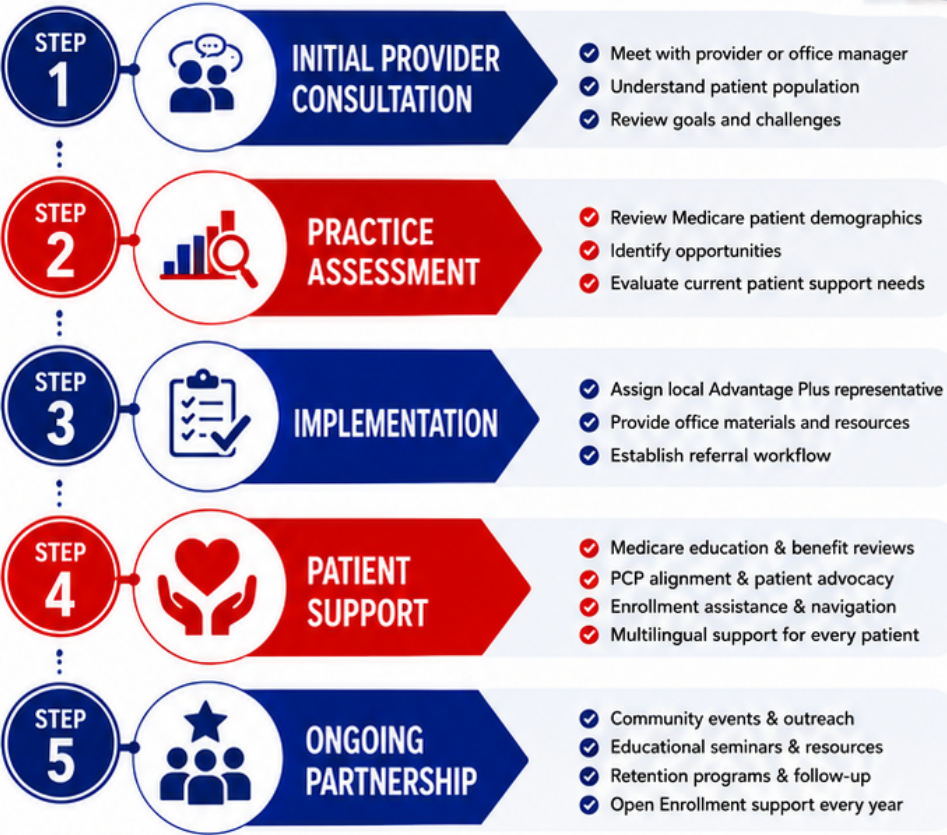
HEALTH PLAN EXPERTS

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THE PROVIDER PARTNERSHIP PROCESS

*Simple.
Compliant.
Effective.*

We make it easy for your practice to partner with Advantage Plus and deliver better outcomes for the patients you serve.



WHAT PROVIDERS RECEIVE

- Dedicated Local Representative**
A single point of contact focused on your practice.
- Medicare Education Resources**
Materials, training and tools for your staff and patients.
- Patient Navigation Assistance**
Helping patients understand their options and benefits.
- Multilingual Support**
Serving diverse patient populations with care.
- Community Outreach Assistance**
Events, programs and resources to build healthier communities.
- Annual Enrollment Support**
Expert guidance during AEP and beyond.
- Retention Programs**
Proven strategies to keep patients engaged and informed.
- Compliance-Focused Guidance**
Built on integrity, transparency and regulatory standards.



ONE RELATIONSHIP. MULTIPLE SOLUTIONS.

Advantage Plus serves as an extension of your practice, helping patients navigate Medicare while allowing your staff to focus on delivering exceptional care.



STRONGER PARTNERSHIPS
Greater collaboration and shared success.



BETTER OUTCOMES
Better care, better access, brighter futures.



CONTINUOUS GROWTH
Together, we create lasting impact in our communities.

READY TO GET STARTED?

Let's build a stronger partnership and make a difference—together.



Call Us Today
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Visit Us Online
AdvantageMedicareOptions.com



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WHEN SHOULD YOU REFER A PATIENT TO ADVANTAGE PLUS?

A QUICK REFERENCE GUIDE FOR PROVIDERS & STAFF

Your referral can help patients get the right Medicare stay aligned with their providers, and access the benefits they deserve.

REFER PATIENTS WHO ARE:



TURNING 65 SOON

Help patients prepare for Medicare before they become eligible.



NEW TO MEDICARE

Guide patients through their Medicare options with confidence.



CONFUSED ABOUT THEIR MEDICARE BENEFITS

We help simplify Medicare and explain their plan choices.



LOOKING FOR A NEW PRIMARY CARE PHYSICIAN

We help patients find in-network PCPs that fit their needs.



HAVING PRESCRIPTION COST CONCERNS

We review prescription drug plans to help lower out-of-pocket costs.



REQUESTING A PLAN REVIEW

We compare plans to ensure patients have the right coverage for their needs.



NEEDING A PCP CHANGE

We assist with PCP changes quickly and efficiently.



LOOKING FOR IN-NETWORK SPECIALISTS

We confirm in-network providers and specialist access.



INTERESTED IN EXTRA HELP / LIS PROGRAMS

We help patients see if they qualify for savings on premiums and prescriptions.



ELIGIBLE FOR MEDICARE AND MEDICAID

We assist dual eligible patients with plan options and benefits.



APPROACHING ANNUAL ENROLLMENT PERIOD (AEP)

We help patients review and update their coverage during AEP.



CALLING THE OFFICE WITH INSURANCE QUESTIONS

We provide clear answers and guide patients to the best next steps.

HOW ADVANTAGE PLUS CAN HELP

- ✓ Medicare Advantage Plan Reviews
- ✓ Medicare Supplement Education
- ✓ Prescription Drug Plan Reviews
- ✓ Provider Alignment
- ✓ PCP Changes
- ✓ Benefit Education
- ✓ Enrollment Assistance
- ✓ Dual Eligible Programs
- ✓ Annual Medicare Reviews
- ✓ Community Resources

SIMPLE REFERRAL PROCESS

- 1  **IDENTIFY THE PATIENT**
Recognize a need or opportunity based on the situations above.
- 2  **SUBMIT REFERRAL**
Provide patient information securely to Advantage Plus.
- 3  **LICENSED AGENT CONTACTS PATIENT**
Our licensed agent reaches out to the patient.
- 4  **EDUCATION & ASSISTANCE PROVIDED**
Agent reviews options and helps the patient make informed decisions.
- 5  **PATIENT RECEIVES ONGOING SUPPORT**
We remain a resource for the patient all year long.



ONE REFERRAL CAN MAKE

a Meaningful Difference

Advantage Plus helps Medicare beneficiaries understand their options, access available benefits, and remain aligned with the providers they trust.



BETTER CARE. | BETTER ACCESS. | BRIGHTER FUTURES.

Together, we make a lasting impact on the lives of our patients and communities.





A FULL-SERVICE NATIONAL INSURANCE FMO

READY TO PARTNER WITH ADVANTAGE PLUS?

We're here to support your practice, your patients, and your goals. Let's work together to create better outcomes and brighter futures.

CONTACT US TODAY



TOLL-FREE

800-316-2995



EMAIL

Info@AdvantagePlusIns.com



WEBSITE

AdvantageMedicareOptions.com



HEADQUARTERS

200 Spectrum Center Drive, Suite 300
Irvine, CA 92618



HOURS OF OPERATION

Monday – Friday | 8:00 AM – 5:00 PM PT

EASY WAYS TO CONNECT



PROVIDER PARTNERSHIP REFERRAL FORM

Scan to submit a referral or partnership request online.



PROVIDER RESOURCES & MATERIALS

Scan to access provider resources, materials, and program updates.



Your trusted partner in Medicare.

Focused on compliance.

Committed to your success.



LET'S WORK TOGETHER TO:



IMPROVE PATIENT ACCESS

Connect patients with the right coverage and providers.



STRENGTHEN RETENTION

Keep your patients satisfied, supported, and aligned.



ENHANCE OUTCOMES

Better education and support lead to better health outcomes.



GROW TOGETHER

We succeed when you and your patients succeed.

TRUSTED BY PROVIDERS. VALUED BY PATIENTS.



Advantage Plus makes Medicare simple for our patients. Their team is responsive, professional, and easy to work with.



– Family Practice Provider
Texas



Their retention programs and annual enrollment support have taken a huge weight off our staff.



– Office Manager
Florida



Our patients love the education and support they receive. It strengthens our relationship with them.



– Internal Medicine Physician
California



TOGETHER, WE CAN MAKE A LASTING IMPACT.

Partner with Advantage Plus and give your patients the guidance they need—with a team you can trust by your side every step of the way.

Thank you for your partnership and the care you provide every day.

ADVANTAGE PLUS

HEALTH PLAN EXPERTS

A FULL-SERVICE NATIONAL INSURANCE FMO

FREQUENTLY ASKED QUESTIONS

Provider Questions. Clear Answers.

We know you and your team have questions. Here are answers to the most common ones we hear from providers and office staff.



1 DO PATIENTS PAY FOR YOUR SERVICES?

No. Our Medicare consultation services are provided at no cost to Medicare beneficiaries.



2 WILL YOU STEER PATIENTS AWAY FROM OUR PRACTICE?

No. Our goal is provider alignment and helping patients remain with the providers they trust whenever possible.



3 CAN YOU HELP PATIENTS WHO ARE ALREADY ON MEDICARE?

Yes. We assist existing Medicare beneficiaries year-round with plan reviews, benefit questions, and enrollment support.



4 CAN YOU HELP DUAL ELIGIBLE PATIENTS?

Yes. We have extensive experience helping Medicare-Medicaid (Dual Eligible) patients understand their options and benefits.



5 CAN YOUR AGENTS COME ON-SITE TO OUR PRACTICE?

Yes! We can schedule on-site visits, staff training, educational sessions, and patient information days that fit your schedule.



6 CAN YOU ASSIST DURING ANNUAL ENROLLMENT PERIOD (AEP)?

Absolutely. We provide your practice and patients with full support during AEP and all other enrollment periods.



7 DO YOU PROVIDE EDUCATIONAL EVENTS?

Yes. We offer Medicare 101 presentations, lunch-and-learn sessions, and community education events for your patients and staff.



8 HOW DO YOU ENSURE COMPLIANCE?

We follow all CMS guidelines and industry best practices. Our agents receive ongoing training and compliance education.



9 WHAT INFORMATION DO YOU NEED TO ASSIST A PATIENT?

Just basic contact information and permission to reach out. We'll handle the rest.



10 HOW DO WE REFER A PATIENT?

It's easy! See Page 17 for our simple referral process. You can refer by phone, email, referral form, or QR code.



11 WILL YOUR AGENTS CONTACT OUR PATIENTS WITHOUT PERMISSION?

No. We only contact patients with their consent or at their request.



12 CAN YOU HELP WITH PRESCRIPTION DRUG COSTS?

Yes. We review Part D plans and help patients find lower-cost prescription options.



13 DO YOU OFFER MULTILINGUAL SUPPORT?

Yes. We provide services in multiple languages to ensure every patient receives the support they need.



14 IS THERE A COST TO OUR PRACTICE?

No. There is no cost to your practice for partnering with Advantage Plus. We are here to support you and your patients.



OUR PROMISE TO YOU

We are committed to acting as an extension of your practice—supporting your patients, your staff, and your mission of providing exceptional care.



Patients
come first.



Partnerships
that last.



Better outcomes
together.



WE'RE HERE TO HELP. *Every Patient. Every Step.*

Thank you for trusting Advantage Plus to support your practice and your patients.
We look forward to our continued partnership!



ADVANTAGE PLUS

HEALTH PLAN EXPERTS

A FULL-SERVICE NATIONAL INSURANCE FMO

Partnering With Providers.
Supporting Patients.
Strengthening Communities.

Advantage Plus helps Medicare beneficiaries understand their options, access valuable benefits, and remain connected to the providers they trust.



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WEBSITE

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Your Partner in Medicare.
Your Focus in Patient Care.

ADVANTAGE PLUS HEALTH PLAN EXPERTS



LICENSED IN
ALL 50 STATES



1,500+ LICENSED
AGENTS NATIONWIDE



COMMITTED TO
PROVIDERS. FOCUSED
ON PATIENTS.

*Thank you for being a valued partner.
Together, we can make a **lasting difference.***